

A COMBINATION SIMPLY UNMATCHED IN THE INDUSTRY

## The Leader as Coach

PROGRAM INCLUDES A FULL-DAY, PROFESSIONAL FACILITATED WORKSHOP FOCUSED UPON COACHING SKILLS FOR HR LEADERS.

A primary differentiator of highly successful leaders is their ability to coach others effectively. In this program, leaders learn how to successfully coach using various tools and techniques. They will learn various coaching models to ensure coaching sessions are effective and productive and experience ample practice during the workshop to ensure retention.

### Coaching skills training will:

- explain what a coach is and what a coach is not
- outline the coaching process and the role of an effective coach
- provide participants with the opportunity to practice coaching others
- caution participants of the pitfalls and challenges leader coaches may experience

**Customization Note:** The program's objectives and expected outcomes will change pending the customization process, key-stakeholder interviews, the trainer selected and if assessment are optioned.

### Program objectives:

- understand coaching's impact on their team and internal customers
- learn a model of coaching to easily employ for maximum results
- confidence as a result of the coaching practice experienced during the workshop
- how to plan and prepare for coaching success
- when coaching is an appropriate tool, and when it is not
- how to use the concept of Rapport to improve communications and relationships
- understand the differences between coaching, managing, mentoring, and directing – and when to use each
- how to provide and receive feedback in the most effective way to create trust and commitment
- understand the four levels of listening and why this is important for the best coaching results
- how to use "Perspectives" (a key coaching mindset) for effective conflict resolution

WE OFFER COMPREHENSIVE SOLUTIONS TO MEET ALL OF YOUR COACHING AND LEADERSHIP DEVELOPMENT NEEDS

*Call us at (281) 469-4244*

